

Final Tender Evaluation Requirements

Evaluation elements are weighted as follows:

General Information	Objective	% of Overall Maximum Score	Maximum Score
PART A: Details of any Material Changes	These questions request details of any material changes to a Tenderer's financial, legal or professional standing since the RS stage. (Should any material changes have occurred, the Council will review the Tenderer's eligibility against the criteria issued at the PQQ stage).	Unweighted	0%
PART B: Development Programme Business Case	These questions relate to the submission of a draft business plan for the Development Programme.	18.67%	140
PART C: Methods to Ensure the Achievement of Commissioning Objectives	Questions within this section request that you set out your methodology to ensure the achievement of the Commissioning Objectives.	18.67%	140
PART D: Service Management and Delivery	Questions relate to your methodology for the strategic and operational management of service delivery, including mobilisation and the achievement of value for money.	10.00%	75
PART E: Innovation	Questions here request that you set out any innovative proposals for the development programme, individual site development, land assembly and financial delivery models.	8.00%	60
PART F: Financial	Assessment of capital and revenue returns to the council.	40.00%	300
PART G: Deliverability	This criteria assesses the viability and deliverability of the Solution received.	4.66%	35
Maximum Score		100%	750

Marking Schema

	Evaluation Aspect	Mandatory	Compliance Required	Weighting	Question Max Score
Part A:	Details of any Material Changes				
A1	Tenderer Name	Yes	No	Unweighted	
A2	Details of any Material Changes	Yes	No	Unweighted	
A3	Consortium / Subcontracting Changes	Yes	No	Unweighted	
A4	Key Personnel	Yes	No	Unweighted	
Part B:	Programme Business Case			18.67%	140
B1	Appraisal of the development context within Herefordshire	Yes	No	Low	05
B2a	Overview of the development Programme	Yes	No	High	15
B2b	Delivery of a financially viable Programme	Yes	No	High	15
B2c	Evaluation of the Council's Land Holdings	Yes	No	High	15
B3	Funding options and the approach to sourcing funding	Yes	No	High	15
B4	Appraisal of funding models	Yes	No	High	15
B5a	Development Proposals: Potential Student Accommodation Station Approach, Hereford	Yes	Yes	High	15
B5b	Housing Market Demand And Affordability Reports: Bromyard Ashfields and Grazing	Yes	Yes	High	15
B6a	Illustrative Layouts And Design And Access Statements: Potential Student Accommodation Station Approach, Hereford	Yes	Yes	High	15
B6b	Illustrative Layouts And Design And Access Statements: Bromyard Ashfields and Grazing	Yes	Yes	High	15
Part C:	Achievement of the Commissioning Objectives			18.67%	140
C1a	Customer Satisfaction; Consultation and Engagement	Yes	No	Medium	10
C1b	Sample Marketing and Branding: Bromyard	Yes	No	Medium	10
C2	Support for Regeneration Strategy	Yes	No	Medium	10
C3	Support for Regeneration Infrastructure	Yes	No	Medium	10
C4	Support for Regeneration Economic Initiatives	Yes	No	High	15
C5	Supply Chain Diversity	Yes	Yes	High	15
C6a	Education Initiatives	Yes	No	High	15
C6b	Achievement of Community Benefits	Yes	No	Low	05
C7a	Building Code Standards and Energy Efficiency	Yes	No	Medium	10
C7b	Standard residential flat types	Yes	No	Low	05

C7c	Semi-detached House Types	Yes	No	Medium	10
C7d	Detached House Types	Yes	No	Medium	10
C8	Environmental Management Plan	Yes	No	High	15
Part D:	Service Management and Delivery			10.00%	75
D1	Draft Mobilisation Plan	Yes	No	High	15
D2	Confirmation of Overheads and Profit across Tenures	Yes	No	High	15
D3a	Performance Monitoring Commitments: Programme	Yes	Yes	Medium	10
D3b	Performance Monitoring Commitments: Regeneration	Yes	Yes	Medium	10
D3c	Performance Monitoring Commitments: Quality; Environmental; Education & Community Support	Yes	Yes	Medium	10
D4	Quality Assurance and Service Performance Reporting Capabilities	Yes	No	High	15
Part E:	Innovation			8.00%	60
E1	Expansion of the Programme via Land Assembly	Yes	No	High	15
E2	Innovative / Alternative Designs for Sites (within current site boundaries)	Yes	No	High	15
E3	Innovative / Alternative Designs for Sites (within expanded site boundaries through land assembly)	Yes	No	High	15
E4	Innovative / Alternative Funding and Delivery Models	Yes	Yes	High	15
Part II: Deliverability:					
Deliverability is defined that the proposal is shown via the submission of evidence to be realistic; credible and capable of satisfying the Commissioning Objectives and Requirements and therefore commissionable.			N/a	4.66%	35
Part III: Financial: Completion Document 12					
Assessment of the capital and revenue receipts generated from the Station Approach and Bromyard developments, (including any income from council tax, business rates and commercial rents) less the costs of funding calculated on a net present value (NPV) basis.		Yes	Yes	40.00%	300